

Executive Order 14028 Workshop



Workshop highlights



Understands how Azure Active Directory address the Executive Order 14028 requirements



Gain insights into apps used in your environment – even ones unsanctioned by IT



Understand how to preventidentities from being compromised



Learn how to reduce costs and improve business agility and security with simplified app access "Recent high-profile cybersecurity incidents are a sobering reminder: It's time to take ambitious measures to augment and align cybersecurity investments with the goal of minimizing security breaches. Executive Order 14028 aims to ensure this happens.

Are you aware of suspicious user and sign-in behavior in your environment? Are you threatened by ongoing suspicious requests?

Protecting identities. Securing the future.

Identity is today's control plane for digital transformation. Organizational barriers are blurring between who is in and out of your network. Cloud apps and the increasing use of personal devices and remote work mean that data is no longer centralized behind traditional network security.

With identity attacks on the rise, this workshop will show you how to stop tomorrow's data breaches by securing identities today.

We will help you design and plan out your optimal identity model to ensure you have a roadmap for enhanced security addressing the Executive Order 14028 requirements.



Why you should attend

Given the complexity of identities, data, applications, and devices, it's essential to learn how to ensure the right people are accessing the right information, securely. In this workshop, we'll show you how identity is the fundamental pillars of an integrated security philosophy and end-to-end security strategy addressing the Executive Order 14028 requirements.

By attending, you can:

Optimize identity

Identify potential risks related to identity and see opportunities for improvement.

EO 14028 requirements

Understand how Azure Active Directory can help you address the EO requirements

Reduce costs

Minimize expenses associated with AD FS by migrating to Native CBA.

Increase visibility

Get recommendations and next steps to move forward with Azure Active Directory.

A commissioned study conducted by Forrester Consulting™ on behalf of Microsoft, June 2020

The foundation of cybersecurity is to quickly and accurately identify authorized users and give them proper access to the information and tools they need to do their job. Our goal is to provide you with tools to protect your authorized users' identities so you can authenticate credentials and manage file access while still giving users the freedom to collaborate with others.

We'll work with you to:

- Mitigate your access risk by protecting, monitoring, and auditing access to critical assets through identity governance
- Outline strong authentication methods like native certificate-based authentication and phishing resistant multi factor authentication
- Help you understand situations where your identity might be compromised with remediation steps
- Improve migration and governance to align with Executive Order 14028 guidance

We'll customize the workshop based on your organization's needs



Set up
Zero Trust
Azure AD

Overview



Design and Planning



Customer value conversation



Key results, recommendations and next steps



Demos



Who should attend

The workshop is intended for security decision-makers such as:

- C-SUITE
- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)
- Identity and or Application owners/decision makers
- IT Security
- IT Operations
- Security Architect
- Security Engineers
 - Application business owners

Why **【Ⅰ ► ► /** ?

When it comes to identity and access management, you need an experienced partner.

We really listen to your people. Whether we're deploying digital, cloud or security solutions, our first priority is to understand your people, how they work and what they need. By fitting technology around people – and not the other way round – it becomes inclusive, easy to use and widely adopted. And that means it is genuinely transformational.



Contact us today to get started!



Intelligently identify insider risks.

Mitigate Compliance & Privacy Risks Workshop



Partner-led workshop highlights



Uncover hidden insider and privacy risks in your environment



Monitor user behavior and communications for risky behavior



Assess your environment against key data protection standards



Receive an analysis and report on findings and associated risks



Learn about tools and services that can mitigate risks



Explore recommendations and next steps



of organizations are concerned about insider risks.1

For the majority of organizations, external cybersecurity risks have been top of mind for many years. But these organizations are now considering the risks posed by trusted insiders as an equal or even bigger threat. Organizations are beginning to recognize the importance of establishing controls that enable them to quickly identify and manage insider risks.

Intelligently investigate and take action on insider and privacy risks

Detect, investigate, and act on malicious and inadvertent activities in your organization is critical to ensuring trust, creating a safe workplace and protecting company assets and employee and customer privacy.

The Mitigate Compliance & Privacy Risks Workshop gives you the insights you need to understand insider and privacy risks in your organization.

As your business-critical data expands and your workforce shifts to remote work, having an integrated approach that can help quickly identify, triage, and act on risky insider user activity is more important than ever.

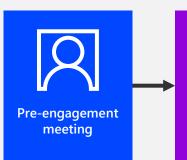
By attending this workshop, our experts will work with you to:

Document your objectives and strategy around insider and privacy risks.

Show how to detect investigate and take action on insider and privacy risks. Demonstrate ways to accelerate your compliance journey with the latest Microsoft technologies

Provide actionable next steps based on your needs and objectives

Manage and Investigate Risk Workshop





User Risk Check



Compliance Manager **Tenant Assessment**



Microsoft Purview portfolio overview



Recommendations and Next Steps

Mitigate Compliance & Privacy Risks Workshop

Intelligently identify insider risks



User Risk Check uncovers risks that might be harmful to your organization

The User Risk Check is the core activity of the Mitigate Compliance & Privacy Risks Workshop. The activity is spread out over several weeks to allow time to run on top of your cloud infrastructure and discover and identify insider and privacy risks in your organization. User Risk Check leverages automated Microsoft 365 tools and services to monitor user behavior and communication to discover inadvertent or malicious behavior that can impose risk to your organization.

The automated discovery process will monitor user behavior and communication for:

- Data leaks, accidental oversharing or malicious intent
- Data Theft by departing employees
- Inappropriate text in corporate communication
- Sensitive information
- · Conflict of interest

- Data overexposure
- Cross border data transfers



What to expect

By the end of this workshop, experts in Microsoft compliance will provide you with a:

- User Risk Check report that includes findings and insights from the automated discovery process
- A list of recommendations and actionable next steps that will help mitigate the identified risks
- Clear look into Microsoft's approach to mitigating and controlling insider and regulatory risks.
- Compliance Manager Tenant Assessment report with suggestions and top key improvement actions.
- Set of long-term recommendations on your compliance strategy, with key initiatives and tactical next steps

Why **fitt** ✓?

When it comes to compliance, you need an experienced partner.





Discover risks from dark data and learn how to address them

Protect & Govern Sensitive Data Workshop



Partner-led workshop highlights

Understand the hidden compliance risks of dark data



Assess your organization's dark data risks with Data Risk Check



Assess your environment against key data protection standards and regulations.



Receive an analysis and report on findings and associated risks



Learn about tools and services that can mitigate risks



Explore recommendations and next steps



of corporate data is "dark" – it's not classified, protected or governed.¹

Not long ago, managing data just meant dealing with documents and emails. Pervasive digital technology and the rapid shift to remote work have greatly expanded the information universe. Much of that data becomes stale or unused immediately after creation and contains information that could impose a compliance risk.

Address compliance risks head on

Protecting information—wherever it goes—is critical to ensuring trust and meeting compliance requirements. But first, you need to know what data you have, where it is, how it's being used, and compliance risks that may exist.

The Protect & Govern Sensitive Data Workshop gives you the insights you need to better discover, protect, and govern your corporate data.

As your business-critical data expands and your workforce shifts to remote work, having an integrated approach to mitigating and controlling privacy and regulatory risks is more important than ever.

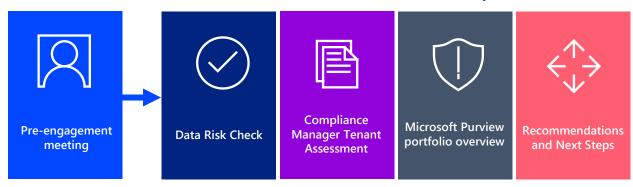
By attending this workshop, our experts will work with you to:

Document your compliance objectives and strategy including compliant Teams deployment and use

Show how to understand, mitigate, and protect against potential privacy and regulatory risks from dark data

Demonstrate ways to accelerate your compliance journey with the latest Microsoft technologies Provide actionable next steps based on your needs and objectives

Protect & Govern Sensitive Data Workshop



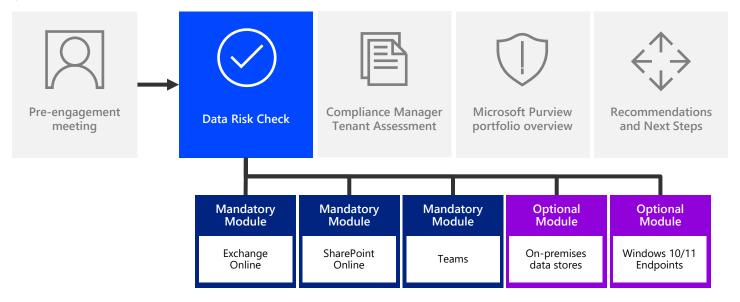
Data Risk Check uncovers data that can cause a compliance risk

The Data Risk Check is the core activity of the Protect & Govern Sensitive Data workshop. The activity is spread out over several weeks to allow time to run on top of your cloud infrastructure and surface privacy and regulatory risks in organizational data. Data Risk Check leverages automated Microsoft Purview tools and services to discover data stored in the Microsoft Cloud and identify potential problem areas.

The automated discovery process will analyze your existing data for:

- Sensitive information and intellectual property
- Unused or "stale" data
- Risky or suspicious activities

The Data Risk Check, in its core, will identify privacy and regulatory risks in Exchange Online, SharePoint Online, OneDrive for Business and Teams, and can be extended with optional modules to scan on-premises data repositories and Windows 10/11 Endpoints.



What to expect

By the end of this workshop, experts in Microsoft compliance will provide you with a:

- Data Risk Check report that includes findings and insights from the automated discovery process
- A list of recommendations and actionable next steps that will help mitigate the identified privacy and regulatory risks
- Clear look into Microsoft's approach to mitigating and controlling privacy and regulatory risks.
- Compliance Manager Tenant Assessment report with suggestions and top key improvement actions.
- Set of long-term recommendations on your compliance strategy, with key initiatives and tactical next steps

Why

When it comes to compliance, you need an experienced partner.





Secure Identities and Access Workshop



Workshop highlights



Get a rating of your identity security posture and see how it compares to your peers



Gain insights into apps used in your environment – even ones unsanctioned by IT



Understand how to preventidentities from being compromised



Learn how to reduce costs and improve business agility and security with simplified app access "Identity and threat protection are high on customers' minds. Getting identity right is a critical part of a Microsoft 365 project and is the first place we start. "

-Forrester 2020 Microsoft 365 Enterprise Total Economic Impact Study

Are you aware of suspicious user and sign-in behavior in your environment? Are you threatened by ongoing suspicious requests?

Protect user identities

Identity is today's control plane for digital transformation. Organizational barriers are blurring between who is in and out of your network. Cloud apps and the increasing use of personal devices and remote work mean that data is no longer centralized behind traditional network security.

With identity attacks on the rise, this workshop will show you how to stop tomorrow's data breaches by securing identities today.

We will help you find identity risks happening now in your environment, gain insights on your application landscape, and improve your identity security posture.



Why you should attend

Given the complexity of identities, data, applications, and devices, it's essential to learn how to ensure the right people are accessing the right information, securely. In this workshop, we'll show you how identity is the fundamental pillars of an integrated security philosophy and end-to-end security strategy.

By attending, you can:

Optimize identity

Identify potential risks related to identity and see opportunities for improvement.

Assess security posture

Receive a numerical rating of your identity security posture and see how it compares to similar organizations.

Reduce costs

Minimize expenses associated with password reset and helpdesk resources.

Increase visibility

Get a sample survey of apps your employees are using and if IT supports them or not.

A commissioned study conducted by Forrester Consulting™ on behalf of Microsoft, June 2020

The foundation of cybersecurity is to quickly and accurately identify authorized users and give them proper access to the information and tools they need to do their job. Our goal is to provide you with tools to protect your authorized users' identities so you can authenticate credentials and manage file access while still giving users the freedom to collaborate with others.

We'll work with you to:

- Understand your identity goals and objectives
- Define your existing and desired identity security posture
- Provide insights into applications used within your environment (sanctioned and unsanctioned by IT)
- Showcase core IT and user security scenarios through demos
- Develop a joint action plan based key results, recommendations and next steps

We'll customize the workshop based on your organization's needs



Engagement Set up Secure Score

Application Discovery



Design and Planning



Customer value conversation



Key results, recommendations and next steps



Demos



Who should attend

The workshop is intended for security decision-makers such as:

- C-SUITE
- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)
- Identity and or Application owners/decision makers
- IT Security
- IT Operations
- Security Architect
- Security Engineers
 - Application business owners

Why **fift** ₹?

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We really listen to your people. Whether we're deploying digital, cloud or security solutions, our first priority is to understand your people, how they work and what they need. By fitting technology around people – and not the other way round – it becomes inclusive, easy to use and widely adopted. And that means it is genuinely transformational.



Contact us today to get started!



Secure Multi-Cloud Environments Workshop

Get a customized threat & vulnerability analysis of your hybrid and multi-cloud environment and learn how to build a more robust cloud security system.



Workshop highlights

Discover threats and vulnerabilities in your hybrid environment

Learn how to prioritize and mitigate potential threats to your servers and services.

Understand what can be done to reduce the attack surface area for hybrid workloads.

Learn about benefits and capabilities of Microsoft Defender for Cloud and Azure Network Security.

Develop defined next steps based on your needs and objectives.

Do you have a good understanding of security vulnerabilities in your hybrid and multi-cloud environment including VMs, databases, Azure storage and more? Are you aware of the number of suspected authentication activities across your multi-cloud environment? In short, are you confident about the cloud security posture of your organization?

Improve your cloud security posture with a Secure Multi-Cloud Environments Workshop

As the use of cloud services continues to grow, cyber risks and threats continue to evolve. Get help achieving your hybrid and multi-cloud security objectives—and identify current and real threats—by scheduling a Secure Multi-Cloud Environments Workshop.

We can help you develop a strategic plan customized for your organization and based on the recommendations of Microsoft experts in security. You'll gain visibility into immediate threats and vulnerabilities across Azure, on-premises and multi-cloud environments, plus clarity and support on how to improve your security posture for the long term.



Why you should attend

Given the volume and complexity of identities, data, apps, endpoints, and infrastructure, it's essential to learn how secure your organization is right now, and how to mitigate and protect against threats moving forward. By attending this workshop, you can:

Identify current, security threats and vulnerabilities in your hybrid and multicloud environment Walk away with actionable next steps based on your specific needs and objectives Document your security priorities and needs for the benefit of key stakeholders Better understand how to accelerate your security journey using the latest tools

During this-workshop, we'll partner with you to strengthen your organization's approach to hybrid clous security. We'll help you better understand how to prioritize and mitigate potential attacks:

- Analyze your requirements and priorities for a hybrid cloud security detection and response solution.
- **Define Scope** & deploy Microsoft Defender for Cloud in the production environment, onboarding servers and other selected services.
- Explore Azure Network Security capabilities and experience selected Azure Network Security products in a demonstration environment.
- **Discover** existing hybrid workload vulnerabilities and learn how to reduce the attack surface area.
- Discover threats to the included hybrid workloads and demonstrate how to investigate and respond to threats.
- **Recommend** next steps on proceeding with a production deployment of Microsoft Defender for Cloud and Azure Network Security.





Who should attend

The workshop is intended for security decision-makers such as:

- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)
- Data Protection Officer

- Data Governance Officer
- IT Security, IT Compliance, and/or IT Operations
- Data Governance

Why **← I → ト /** ?

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Contact us today to get started!



Be a hybrid work hero with Microsoft Teams

Hybrid work transformed the way many of us run our businesses, with leaders working tirelessly to ensure their people could remain productive while logging in virtually. Even though hybrid work is our new reality, many employees are still jumping between disparate tools to get their work done. Constant app switching reduces performance, divides attention, and even lowers overall employee engagement.

We can help!

You're invited to our exclusive **Collaborative Apps Workshop**, where consultants from FITTS will take a look at your unique business goals, workflows, and tools with you, then help create **one central hub for all your work in Microsoft Teams!** Experts will guide you through ways to extend and customize your Teams workspace, adding and connecting all the apps your people need to get their work done.

Then, consultants will then design a tailored plan to get your apps up and running - so you can start taking advantage of a centralized workspace right away.

Whatever your business needs, an app in Teams can help



Get started fast with a over 1,000 ready-to-use, easy to connect apps available in the Teams App Store.



Accelerate business outcomes by using low-code solutions, or building a custom app tailored to your needs.



Stay secure as applications, data, and communications are protected across Microsoft and partner services.

Why **[IFF**]?

With extensive solution development experience, FITTS can help you improve workforce productivity through automation of key business processes, leveraging the Microsoft Teams platform. We will work with you to understand your environment and identify opportunities to help you achieve continuous business value from your Microsoft Teams investment. With industry and technology experience, you can count on us as your trusted partner in your transformation journey.

We'll work with you to:

- ✓ Determine how to streamline processes and improve productivity and collaboration.
- ✓ Identify and prioritize use cases for key requirements and challenges.
- Develop an implementation plan and next steps for achieve your desired goals.





Manage and protect your devices, your apps, and your users

Endpoint Management Workshop

Workshop highlights



Improve your Microsoft Secure Score with Microsoft Endpoint Manager



Learn how to build management policies that protect your users, company data, and devices



Gain insights about your users' endpoints and their compliance with your IT policies



Determine the best way to give your users access to the apps they need on the devices of their choosing "Modern device management encompasses a wide range of areas including user protection, adding/removing devices, managed applications, end user support, and rolling out new capabilities."

—Forrester 2020 Microsoft 365 Enterprise Total Economic Impact Study

How are you managing your mobile devices, laptops, and other user endpoints? Do you know if your user's devices are compliant with your IT policies?

Enable users to be productive, on any device, without compromising IT security

Today's users are looking for more ways to remain productive while working on any device. 95% of organizations allow personal devices in the workspace. All these devices add additional risks, when you consider that 70 million smartphones are lost every year.

With users asking for more ways to work the way that they want, this workshop will show you how to manage both company-owned and user-chosen devices in the cloud.



Why you should attend

Experience the power of modern device management within your own environment.

This workshop will show you how to leverage intelligent security, risk-based controls, zero-touch provisioning, advanced analytics, and deep integration to the Microsoft products you already use. By attending, you can:

Learn how to improve your management capabilities with Microsoft Endpoint Manager.

Discover and protect your endpoints by enforcing policies and deploying security tools.

Secure your users' identities with multi-factor authentication and conditional access from any device.

Enable your users to be productive with the applications they need, on the devices they want.

Get an executive deep dive into remote deployment, management, and the security of corporate and BYOD devices in your organization. Our goal is to show you the best ways to manage endpoints at the enterprise level. We'll provide you with the ability to protect your authorized users' identities so you can authenticate credentials and manage access while still giving users the freedom to collaborate with others.

We'll work with you to:

- Learn how to improve your management capabilities with Microsoft Endpoint Manager
- Discover and protect your endpoints by enforcing policies and deploying security tools
- Secure your identities with multi-factor authentication and conditional access from any device
- Enable your users to be productive with the applications they need, on the devices they want

We'll customize the workshop based on your organization's needs

Engagement set up

_ Microsoft Endpoint Manager

Baseline security

Device config and management

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Design and planning



Customer value conversation



Discovery session for endpoints



Key results, recommendations and next steps

Who should attend

The workshop is intended for security decision-makers such as:

- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)
- Endpoint & Device Management owners/decision makers

- Application business owners
- IT Security
- IT Operations
- Security Architect
- Security Engineers

Why fift??

When it comes to unified endpoint management you need an experienced partner.







Hybrid Meetings and Rooms Workshop



Extreme flexibility and hybrid work define the post-pandemic workplace.

This new era of hybrid work isn't as simple as combining the old reality of the workplace with the new reality of remote work. Hybrid Meetings builds on the new wave of digital transformation and cloud power, and drives new ways to work and be together, to coordinate and collaborate, and to build a modern workplace that is as flexible and adaptive as possible - one that produces both happier people and better projects.

Work continues to evolve, and business leaders are looking for a new operating model, defined by flexibility. To succeed, organizations need to focus on three things: putting the right policies in place, reconfiguring physical spaces, and using technology to put it all together.

Technology is the binding factor to create inclusive meeting and collaboration experiences using Teams meetings, Microsoft Teams Rooms, and devices.

The Hybrid Meetings and Rooms Workshop is a modular engagement to help define your business priorities and scenarios that drive hybrid meetings. This workshop is designed to showcase hybrid meetings through 'art of the possible' immersive experiences, use case design, and deep dive planning. At the end of the workshop, you can expect actionable recommendations to deploy and adopt Microsoft Teams Rooms and hybrid meetings.



Assess



Art of the Possible



Build the Plan

Gather information on current environment, spaces, and meeting practices

Showcase Microsoft Teams Rooms and hybrid meeting experiences

Build the strategy and roadmap for deployment of Microsoft Teams Rooms and hybrid meetings

Workshop outcomes

An evaluation of your current meetings, spaces and meeting rooms capabilities Art of the Possible immersion experience to showcase Teams Rooms and hybrid meetings Direction on how to transform to Microsoft Teams Rooms and hybrid meetings across your entire organization Customized report with actionable recommendations to ensure your organization can meet seamlessly and share information securely in a hybrid meetings environment

*"3 ways to meet new hybrid expectations with Microsoft Teams and Microsoft 365"









And that's where **Microsoft Viva** comes in. As your employees are challenged with a growing imbalance between work and life, increased burnout, and decreased wellbeing, and your teams and organization face diminishing social capital, there is an urgent need to **digitally reimagine the employee experience**.

Discover how Microsoft Viva, an integrated platform built on top of Microsoft Teams, will help your people to be their best, to **thrive in the new reality**.

Two workshops to cover your unique needs!



Microsoft Viva

A three-phase engagement that provides an overview of the **Art of the Possible**, and deep dives across the Viva suite with **Topics, Connections,** or **Learning**.

Microsoft Viva Insights

A three-phase engagement that provides an overview of the **Art of the Possible**, and a deep dive into **Viva Insights**.

Workshop framework



Assess

- Gather information on key business scenarios and customer's employee experience maturity
- · Define scope
- · Identify business stakeholders
- Introduce Microsoft Viva



- Microsoft Viva overview with selected pathways
- Showcase employee experience transformation and dive deep into each module
- Demos and immersive experiences

Build the Plan

- Prioritize customer's top employee experience use cases and scenarios
- Build a plan and define next steps to improve employee experience with Microsoft Viva
- Adoption and Change Management Approach

- A prioritized list of business scenarios that can be addressed by deploying Microsoft Viva
- Recommended preparation in terms of skills and best practices
- A roadmap outlining potential workstreams and dependencies with clear next steps
- An adoption framework









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Microsoft Viva Workshop

Discover how Microsoft Viva helps organizations deliver personalized experiences to their employees with news, tasks, and conversations, provide data-driven insights and recommendations, organize content and expertise, and deliver formal and informal learning when and where it's needed.



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Microsoft Viva Insights Workshop

Discover Microsoft Viva Insights that help individuals, managers, and leaders gain personalized insights and actionable recommendations that help everyone in the organization thrive.

The workshop provides an in-depth exploration of Personal, Manager, and Leader insights with privacy controls and data analysis capabilities to:

- Understand the impact of work patterns on productivity and wellbeing
- Provide privacy-protected insights and actionable recommendations
- · Address complex challenges with advanced tools and capabilities

Workshop framework



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Microsoft 365 Digital Workforce Workshop

Empower your people to be productive and secure from anywhere



Workshop highlights



Evaluate your secure work from anywhere options and business implications



The goal is to envision and enable the scenarios that are relevant to you



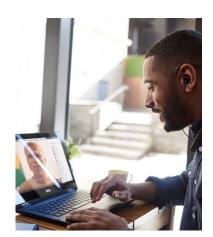
Two-day workshop leaves you with a concrete deployment plan, timelines, and next actions

Productivity and teamwork are fundamental to build resilience for your people, teams, and organization.

Learn how to empower people to be more productive and secure as they adapt to new ways of working with Microsoft 365.

With this two-day workshop, we'll show you how you can use Microsoft technologies to:

- Provide meeting and collaboration experiences to connect teams remotely and onsite.
- Secure your business with technology you can trust.
- Consolidate to one costeffective solution to simplify IT management and reduce spending.



Why you should attend

We'll discuss the scenarios available with Microsoft 365 to enable secure work from anywhere.

We'll evaluate your options and leave you with a concrete deployment plan and next steps.

This two-day workshop is focused on identifying secure work from anywhere scenarios that align to your business needs and address the following:

01

Envision secure work from anywhere

Understand the customer objectives and envision your priority scenarios.

02

Implementation planning

Develop a plan to implement Microsoft Teams and foundational security for users, devices, apps, and data. 03

Activation and adoption planning

Define a plan including risks and mitigations for a successful deployment and adoption.

Teamwork and collaboration are fundamental to build resilience for your people, teams, and organization.

Our goal is to empower people to be productive and secure as they adapt to new ways of working with Microsoft 365.

We'll work with you to:

- Understand your secure work from anywhere goals and objectives.
- Envision priority scenarios with a customer immersion experience.
- Define existing and desired work from anywhere scenarios.
- Identify potential blockers and challenges.
- Engage in an environmental and workload analysis.

- Provide a list of actionable recommendations to implement hybrid identity, Microsoft Teams, and security.
- Develop a joint action plan based key results, recommendations, and next steps.
- Provide a Microsoft Teams and Security Adoption kit, including end user training, workload introductions, and support resources.

We'll customize the workshop based on your organization's needs

Engagement set up



Objectives and scenarios



Customer immersion experience



Deployment and adoption planning



Key results, recommendations, and next steps

Who should attend

The workshop is intended for decision-makers such as:

- C-Suite business decision makers
- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)

- IT security
- IT compliance
- Data governance
- IT operations

Why **[IFF**]?

When it comes to Microsoft 365, you need an experienced partner.





Showcase modern calling capabilities and build a plan to deploy and adopt Microsoft Teams Phone

Modernize Communications Workshop

Calling with Microsoft Teams Phone

Now more than ever, businesses need a modern voice solution and phone system capabilities that combines unified communication and teamwork. Microsoft Teams Phone provides the features organizations need to deliver seamless, collaborative experiences for employees, business partners, and customers. Because implementation of calling solutions can be complex and involves network remediation, Microsoft 365 service deployment, telephone number provisioning/porting, and device deployment, customers need partners with this highly specialized skillset.

Modernize Communications Workshop

Introducing the Modernize Communications Workshop – a modular engagement to experience the vision for Microsoft Teams Phone and advanced communication scenarios. This workshop is designed to guide you through the process of a simplified enterprise voice solution with reliable, high-quality, integrated calling. Through 'Art of the Possible' demonstrations, use-case design, and deep-dive planning you will obtain actionable recommendations to deploy and adopt Microsoft Teams phone.



Assess

Gather information on current environment and practices for calling



Art of the Possible

Showcase modern calling capabilities powered by Microsoft Teams Phone



Build the Plan

Build the plan for how to deploy and adopt Microsoft Teams Phone

Workshop deliverables

- An evaluation of your current telephony and PBX needs
- Environmental and workload analysis, including existing infrastructure and telephonystate
- Demonstration of the end-to-end Microsoft Teams calling experience to showcase Microsoft Teams Phone as your telephony solution
- Direction on how to transition various user profiles into a modern collaboration and communication environment
- Showcase the rich portfolio of third-party applications and devices that can complement the Microsoft Teams Phone experience
- Customized, actionable recommendations you can follow to enable and adopt Microsoft Teams Phone





Hybrid work and transformational end user computing experiences

NextGen Windows Workshop

Workshop highlights



Focus on priorities, initiatives & key influences in your hybrid work & enduser computing strategy



Learn about end-user computing strategies, Windows 11, and Windows 365 to drive endpoint modernization with your customers



Work together on showcasing Cloud PC provisioning & management with Windows 365 in a production environment



Plan next steps on how we can work together

Modern endpoint management protects the organization while enabling employees to work on their own terms. They can work anywhere and at any time, and do so as well as they would in the office, thus improving both satisfaction and productivity

-Forrester 2021 The Total Economic Impact™ Of Modernizing Endpoints

In our new world of work the endpoint is the new workplace, and hybrid work is driving the endpoint strategy. The shift to remote and hybrid work represents a shift in how we think about providing people with the tools they need.

Most organizations, 90 percent, anticipate seeing more usage on cloud platforms than ever before. As a result, optimizing existing investments in cloud solutions remains a top priority.

Many organizations, 77 percent of those surveyed, agree on the importance of providing the latest technology to their employees, giving users the devices that they want while giving IT the capability to keep them secure.

Lastly, 80 percent of companies plan to invest in new and emerging technologies, opening the conversation on the most efficient way to deploy, manage, and secure these new endpoints.



Why you should attend

NextGen Windows Workshop helps you land the value proposition of Microsoft's cloud solutions for end-user computing with your customers' business decision makers. These solutions include Windows 365, Windows running on Azure Virtual Desktop, Microsoft Managed Desktop, Windows 11 Enterprise and Microsoft Endpoint Manager.

By attending, you can:

Understand a customer's hybrid work scenarios and end-user computing goals and objectives.

Gain insights into a customer's device landscape for both physical and virtual endpoints.

Present Windows 365. Azure Virtual Desktop and Microsoft Managed Desktop solutions that provide a secure desktop experience from virtually anywhere.

Showcase Windows 365 Cloud PC provisioning and management with Microsoft Endpoint Manager.

The next generation of Windows represents a shift in how our customers are solving end-user computing challenges. Across Information Workers, Frontline Workers, and Temporary / Elastic workforces, our customers are looking for the latest and most innovative solutions to answer those challenges.

We'll work with you to:

- Better understand when and how to leverage Cloud PCs with Windows 365
- How best to manage virtual endpoints across Windows 365 and Azure Virtual Desktop
- Leveraging Windows 11, the most secure OS yet, to enable hybrid work for all employees
- Implementing best practices for endpoint management with Microsoft Endpoint Manager

Customize the workshop based on your organization's needs





Design and planning



Customer value conv<u>ersation</u>



Discovery session for endpoints



Key results, recommendations and next steps



Who should attend

The workshop is intended for security decision-makers such as:

- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)
- Endpoint & Device Management owners/decision makers
- · Application business owners

- IT Security
- IT Operations
- Security Architect
- Security Engineers

Why fift?

When it comes to unified endpoint management you need an experienced partner.





Business runs on content - contracts, invoices, designs, legal documents, images, training videos and more. Much of this tends to be unstructured or in siloed repositories, leaving gaps in classification and organization and making it challenging to use content at scale, effectively.

Syntex integrates content seamlessly into collaboration and workflows – turning content from a cost, into an advantage. It automatically reads, tags and indexes high volumes of content and connects it where it's needed – in search, applications, and as reusable knowledge. And it manages your content throughout its lifecycle, with robust analytics, security and automated retention.

Discover how Microsoft Syntex can helps you enhance, manage, and connect your content at scale.

Syntex Workshop

Discover how Syntex helps organizations improve decision making, accelerate processes, and dynamically apply information protection and compliance policies.

Syntex Workshop

A three-phase engagement that provides an overview of the **Art of the Possible**, and deep dives into **Microsoft Syntex.**

Workshop framework



Assess

- Gather information on key business scenarios
- · Define scope
- · Identify business stakeholders
- Introduce Microsoft Syntex



Art of the Possible

- Syntex overview with selected pathways
- Showcase business process transformation and dive deep into each module
- Demos and immersive experiences



Build the Plan

- Prioritize customer's top use cases and scenarios
- Build a plan and define next steps to improve business processes with Syntex

- A prioritizedd list of business scenarios that can be addressed by deploying Microsoft Syntax
- · Recommended preparation in terms of skills and best practices
- A roadmap outlining potential workstreams and dependencies with clear next steps
- An adoption framework

